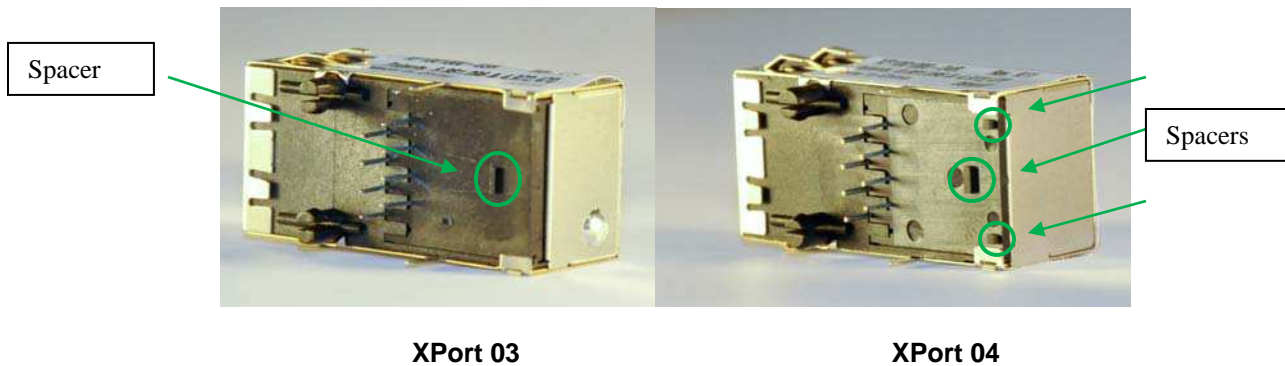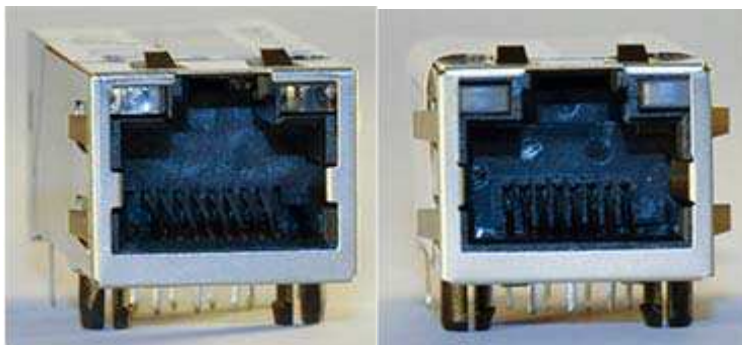| Date: | [10/16/09] | PCN No.: | [120] |

PRODUCT CHANGE NOTIFICATION, XPort 04

Dear Valued Lantronix Customer,

The purpose of this notification is to inform Lantronix' customers of the transition from the XPort 03 to XPort 04. Lantronix needed to improve the long term availability of the components inside the XPort 03. As a result, the Xport 04 was developed to improve product longevity. The XPort 04 is form, fit and functionally compatible with the XPort 03 with the exception of the following differences.

1. The number of spacers at the base of the XPort 04 were increased from 1 to 3 to add more placement stability.   The height of the spacers remain the same.

Spacer   Spacers

XPort 03   **XPort 04**

2.   The XPort 03 has a solder ball visible on the back of the metal cover while the XPort 04 does not have this solder ball. The XPort 03 does not have tooling marks at the bottom of the unit while the XPort 04 does.

3. The XPort 03 has LEDs at the front while the XPort 04 uses light pipes. The wipers in the XPort 03 touch the top of the combs. The XPort 04 has wider combs which will show a small gap at the front of the comb.

XPort 03   **XPort 04**

FM-200 rev. A

4. The XPort 03 has a label that covers two sides and is black and white. The XPort 04 has a color label which covers three sides.

XPort 03

XPort 04

The XPort 04 electrical behavior will not change and no firmware upgrades are required for this update. Therefore, Lantronix will need to transition all customers of the XPort 03 to the XPort 04.

A transition period of one year has been set for customers to qualify the XPort 04 and switch over to the new device.

- XPort 04 General Availability   October 23, 2009
- XPort 03 Last Time Buy Deadline   September 30, 2010
- XPort 03 Last Shipment Deadline   December 30, 2010

Customers using XPort03 will need to transition to the following part numbers for XPort 04. Customers using custom SKUs will need to contact Lantronix' sales representative.

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XPort 03 Part Numbers	XPort 04 Part Numbers	Part Description
XP1001000-03R	XP1001000-04R	XPort RoHS Extended Temperature, Bulk
XP1001001-03R	XP1001001-04R	XPort RoHS Commercial Temperature, Bulk
XP1001000M-03R	XP1001000M-04R	XPort RoHS Extended Temperature with MODBUS, Bulk
XP1002000-03R	XP1002000-04R	XPort RoHS Extended Temperature with Encryption, Bulk
XP1002001-03R	XP1002001-04R	XPort RoHS Commercial Temperature with Encryption, Bulk
XP100200S-03R	XP100200S-04R	XPort RoHS Extended Temperature with Encryption, Sample
XP1004000-03R	XP1002000-04R	XPort RS-485 Extended Temperature with Encryption, Bulk
XP100400S-03R	XP100200S-04R	XPort RS-485 Extended Temperature with Encryption, Sample
XP100200K-03	XP10010NMK-01	XPort Universal Demo Board(evaluation kit). Modules need to be ordered separately.

For customers using the RS-485 version of the XPort 03, they should migrate to the XP1002000-04R/XP100200S-04R which have the RS-485 management firmware included. Bulk parts have minimum order quantities of 50 units.

Lantronix also is releasing at the same time as the XPort 04 another new product called the XPort Pro. The XPort Pro is not meant as a replacement for the XPort 03 so customers should only replace the XPort 03 with the XPort 04.

PRICING: The pricing for all XPort 04 products will remain the same as your current pricing for XPort 03.

If you have any questions, please contact your sales representative or Lantronix Customer Support at (866) 649-0721.